10 minutes with...
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Q It's been a while and we're delighted to sit down with you. What are we interrupting in your diary today?
Indeed and it is a pleasure to see you again. I was with the sales team exchanging on how addressing the next actions plan. It is pretty rock 'n' roll since several years in this changing world. It is challenging and we like this. It is stimulating.

It's our technology Issue and Cryostar is an established innovator, what recent projects can you tell us about?
Sure, the agenda is pretty big as we are involved on several markets (industrial gases, LNG, hydrogen). Last year we had the chance to be nominated to the **gas**world's award for our magstar (magnetic coupling pump) and the sales are now picking up with customers very enthusiastic about the enhanced timelife.

The space industry, LNG pump engine and carbone capture are also keeping us busy. The hot topics right now are about monitoring and tuning the process control of the assets at customer site. You can produce the best product ever but if you are not aside from your customers to assist and maintain, it does not work.

We understand Cryostar has recently supported the development of the world's largest LNG test bench, in China. Tell us more…
Yes, this is a major LNG testing project is currently taking shape in China, with the development of a large-scale ME-GI test bench dedicated to the production of MAN G95 series engines.

Modern low speed 2-stroke marine engines use high pressure fuel gas injection resulting in lower emissions than for conventional fuel oil operation. As part of this project, Cryostar will supply High-Pressure MEGI piston pumps which deliver the pressures needed for the fuel gas supply. The pumps are designed to operate across a wide range of conditions, from 10% to 120%, in line with the project requirements.

Our business centre based in China, together with our partner HEYI, will also provide the associated control systems and onsite services, with delivery scheduled for 2027. A technically demanding project supporting the development and testing of next-generation LNG marine engines.

Safety, quality and reliability are surely key drivers behind this. Is this testing on a test bench a must for the sector?
It is, for sure. This test bench will help us to confirm our design and our risk assessment to produce safe and reliable solutions. We are glad that our customer invests in this capex intensive test bench. The primary goal is to test the engine itself but having a real scale test is also unique for validating our part of the solution with our injection pumps.

But the test bench is not enough. Field test is also key. With a large installed base of injection pumps running on ships, we can also address technical aspects we cannot find on a test bench. By combining both, we are capable at Cryostar to propose robust, efficient and reliable solutions.

It's been a whirlwind 2026 – what are you looking forward to in 2027?
Not only 2026. As I mentioned at the beginning of this interview we have been facing an uncertain time for 5-6 years. I do not remember a period like this one in my all career. So what next for 2027 and after? I can resume it in one idea: being agile and reinventing permanently is the key. It is a challenge for big companies, but it is vital. In each decision we make, we shall always think, is it good for our customers?

And what does Cryostar have in development for the year ahead? What is Cryostar's vision for pumps, processes and techonology by 2030?
We have amazing engineering teams working on new projects, products, and solutions. Some of them will probably reset some industry standards in the coming years and I am proud to work with them. However, a product is nothing on its own. Service is key. When I talk about service, it is not only aftersales. Service starts with understanding the need from our customers and designing for them the best solution we can. Service is being aside our customer during all lifecycle. gw